

Australia Trade & Investment Profile

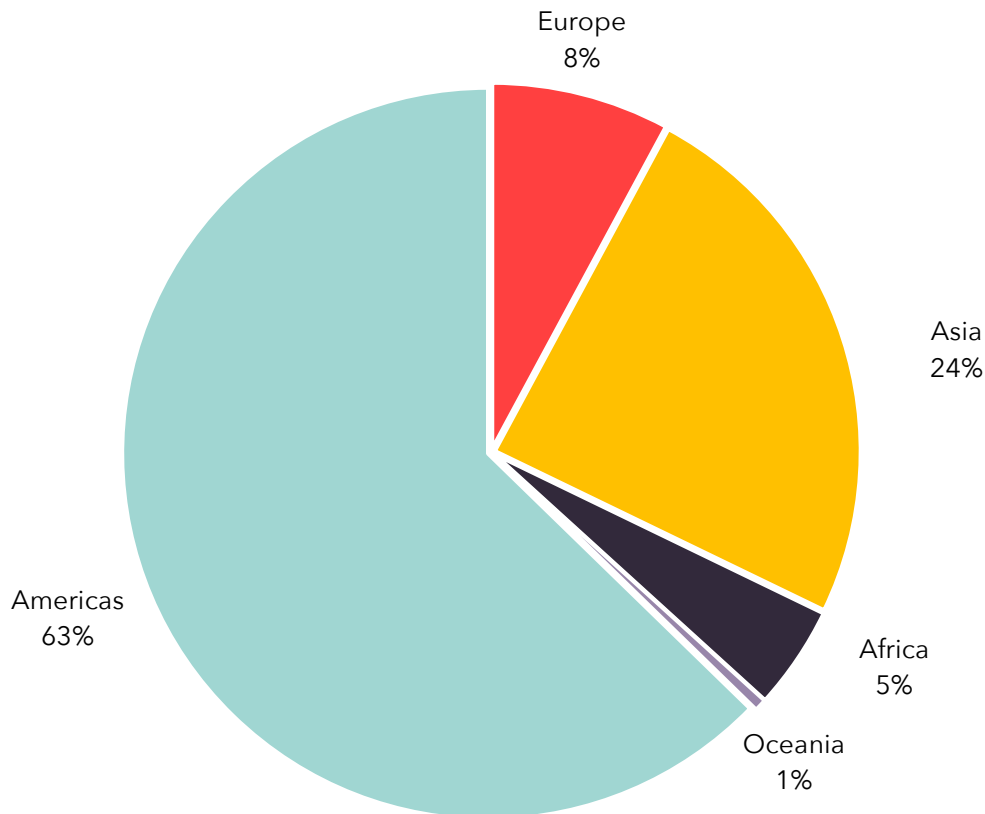
DECEMBER 2023

Australian Population in Arizona

The table below illustrates the number of people born in Australia that currently reside in Arizona and the United States.

Population	Arizona	United States
Total Foreign Born	962,688	46,182,089
Australian Born	1,889	95,670
% of Total Foreign Born	0.20%	0.21%

Place of Birth of Foreign-Born Population in Greater Phoenix



Top Exports

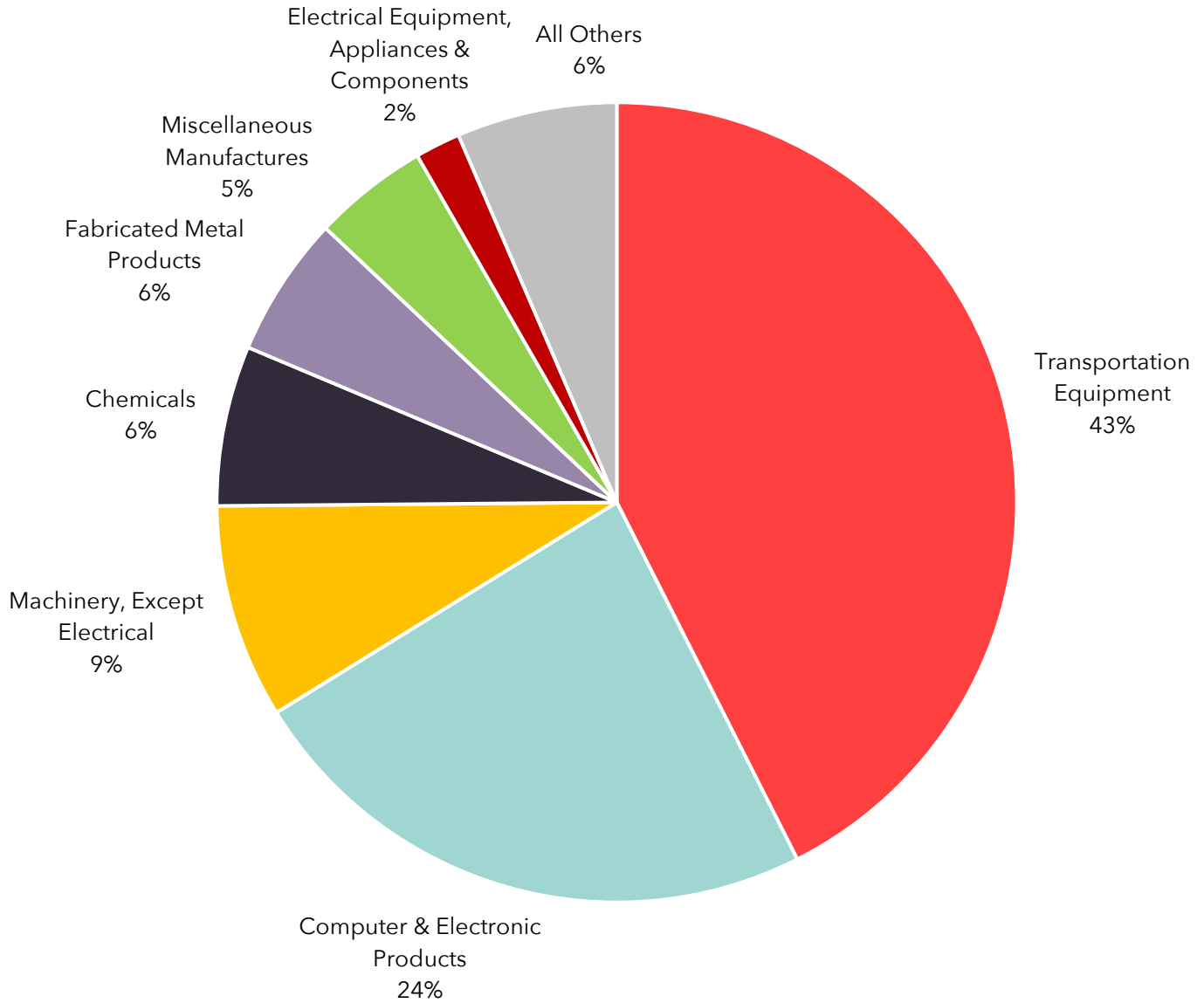
The table below shows the top exports by value in 2022 from Arizona to Australia.

AZ Exports	2017	2022	Percent Change
Transportation Equipment	\$38,834,265	\$201,677,068	419.3%
Computer & Electronic Products	\$66,648,049	\$112,065,845	68.1%
Machinery, Except Electrical	\$26,136,109	\$41,089,810	57.2%
Chemicals	\$23,096,403	\$30,683,408	32.8%
Fabricated Metal Products	\$17,555,710	\$26,977,450	53.7%
Miscellaneous Manufactures	\$18,392,169	\$22,117,252	20.3%
Electrical Equipment, Appliances & Components	\$9,363,695	\$8,679,642	-7.3%
Plastics & Rubber Products	\$4,485,940	\$7,141,300	59.2%
Agricultural Products	\$7,127,118	\$5,473,535	-23.2%
Processed Foods	\$11,355,399	\$4,013,974	-64.7%
All Others	\$19,223,328	\$14,077,066	-26.8%
Total	\$242,218,185	\$473,996,350	95.7%

Top Exports

The graph below shows the top exports by value in 2022 from Arizona to Australia.

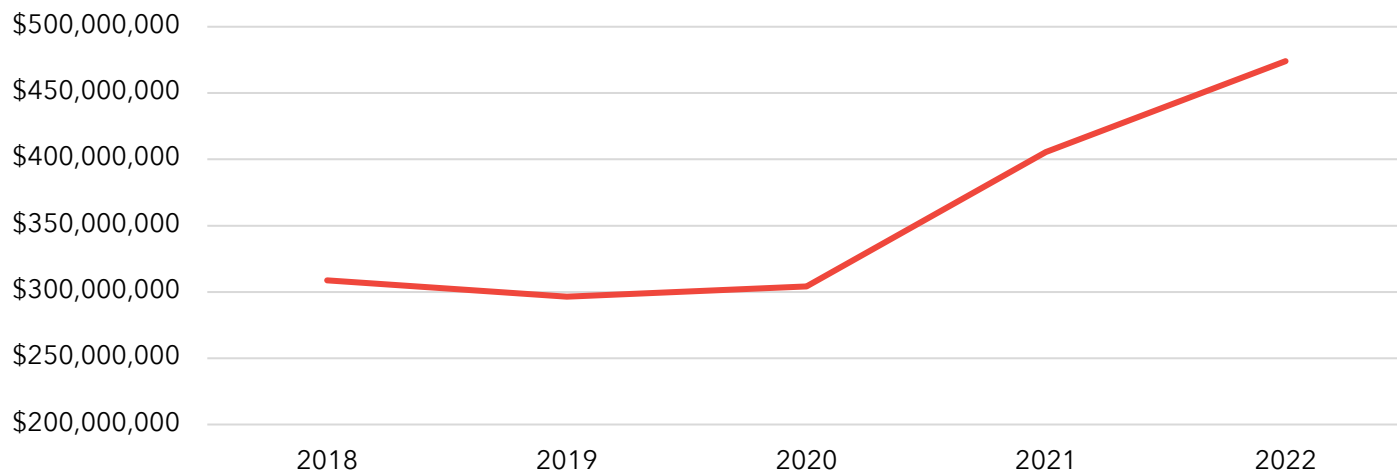
Top Exports by Value, 2022



Arizona Exports to Australia

The graph below illustrates the total value of exports to Australia since 2018.

Arizona Exports to Australia



Top Industries for Arizona Exports to Australia in 2022

Industry	Export Value
Transportation Equipment	\$201,677,068
Computer & Electronic Products	\$112,065,845
Machinery, Except Electrical	\$41,089,810
Chemicals	\$30,683,408
Fabricated Metal Products	\$26,977,450
Miscellaneous Manufactures	\$22,117,252
Electrical Equipment, Appliances & Components	\$8,679,642
Plastics & Rubber Products	\$7,141,300
Agricultural Products	\$5,473,535
Processed Foods	\$4,013,974

Top Growing Exports

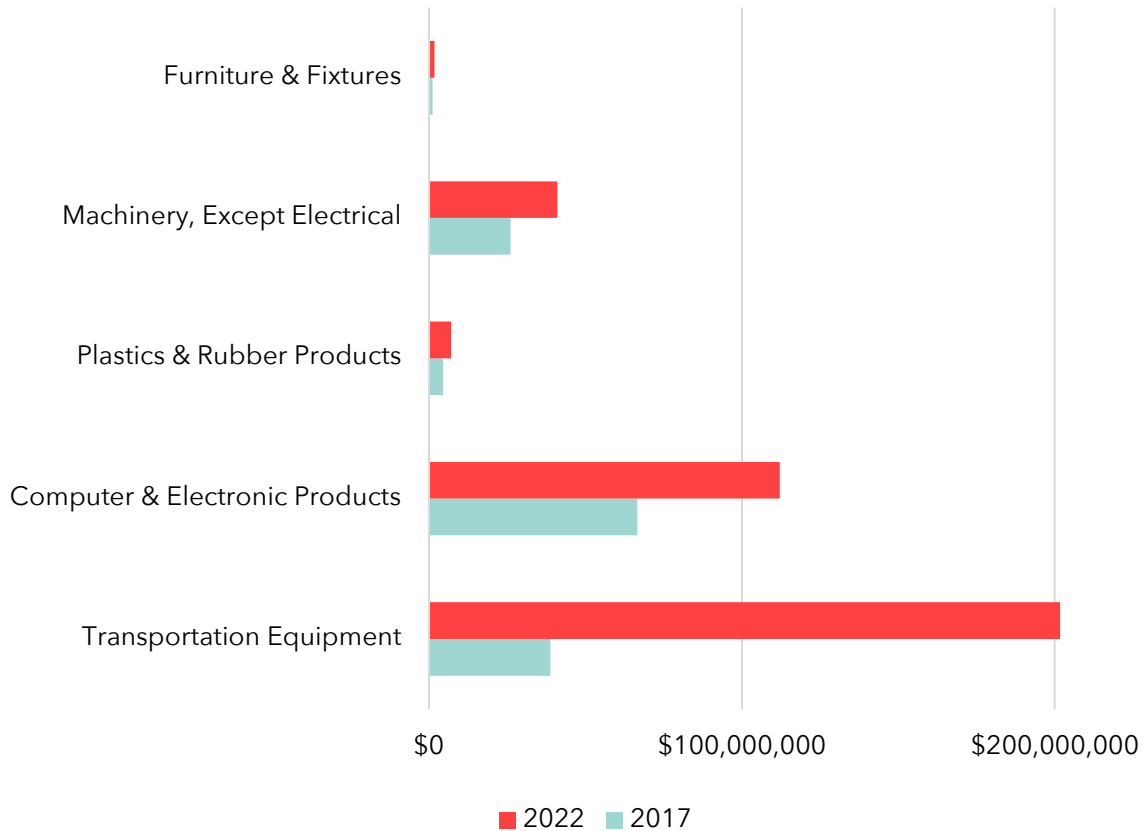
The table below shows the top growing exports by percent change from 2017 to 2022 from Arizona to Australia.

Exports	2017	2022	Percent Change
Transportation Equipment	\$38,834,265	\$201,677,068	419.3%
Textile Mill Products	\$250,110	\$741,194	196.3%
Livestock & Livestock Products	\$2,919	\$8,090	177.1%
Paper	\$223,943	\$459,362	105.1%
Printed Matter & Related Products	\$383,659	\$703,840	83.5%
Computer & Electronic Products	\$66,648,049	\$112,065,845	68.1%
Plastics & Rubber Products	\$4,485,940	\$7,141,300	59.2%
Machinery, Except Electrical	\$26,136,109	\$41,089,810	57.2%
Textiles & Fabrics	\$182,376	\$284,843	56.2%
Furniture & Fixtures	\$1,185,579	\$1,824,837	53.9%
Total	\$242,218,185	\$473,996,350	95.7%

Top Growing Exports: Goods

The graph below shows the top growing exports by percent change in terms of total value from 2017 to 2022 from Arizona to Australia.

Growing Exports from Arizona to Australia

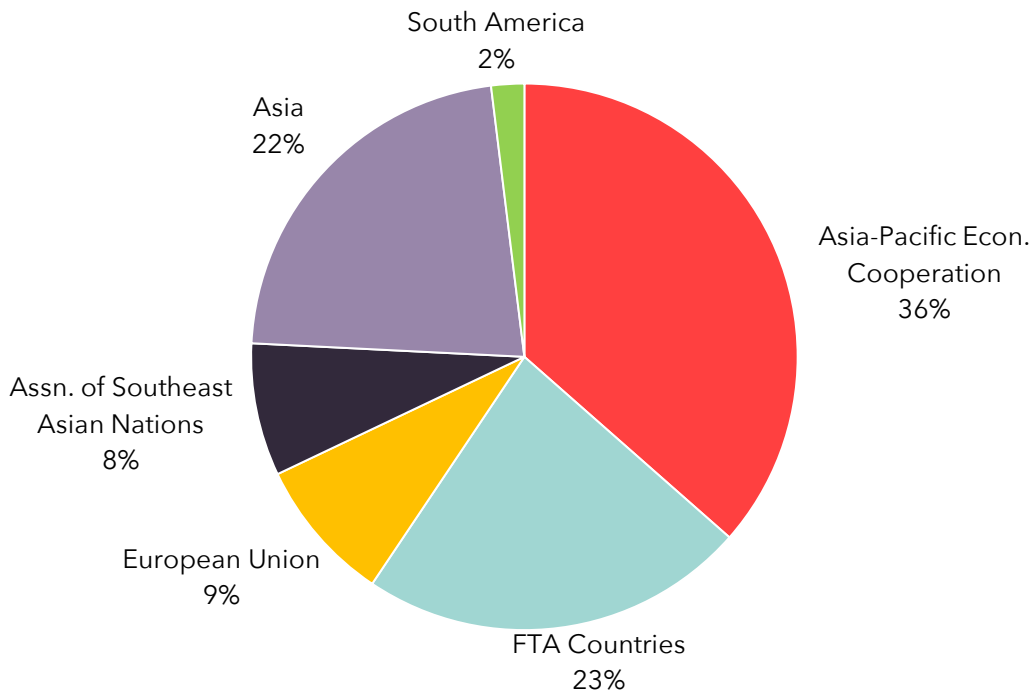


Greater Phoenix Exports

The table and graph below illustrate Greater Phoenix export data.

Exports	2022
Computer and Electronic Products	\$6,247,194,940
Transportation Equipment	\$3,021,712,612
Machinery	\$1,185,728,287
Chemicals	\$891,512,074
All Other	\$5,312,630,245
Total	\$16,658,778,158

Top Trade Destinations



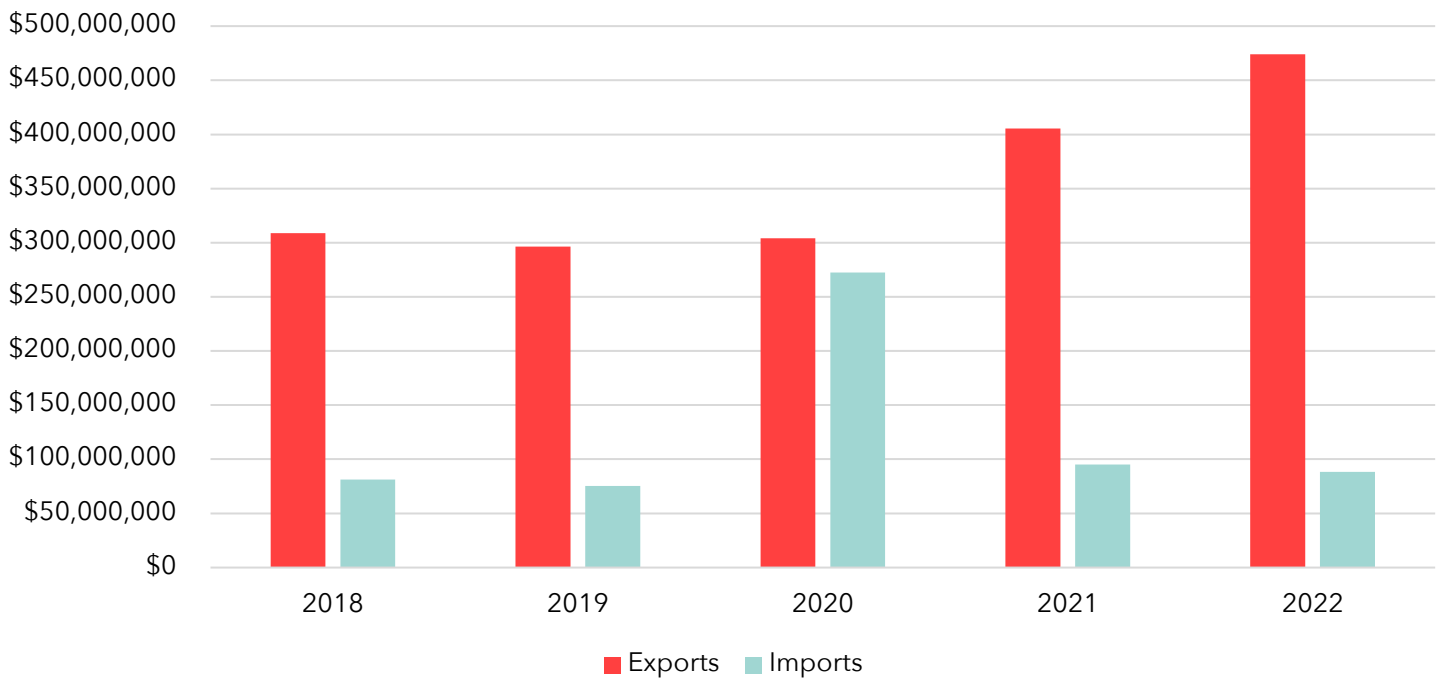
Trade Rank

In 2022 Australia ranked as the 16th largest exporter and 29th largest importer to the US. In Arizona, Australia ranked as the 16th largest exporter and 31st largest importer.

US Trade with Australia



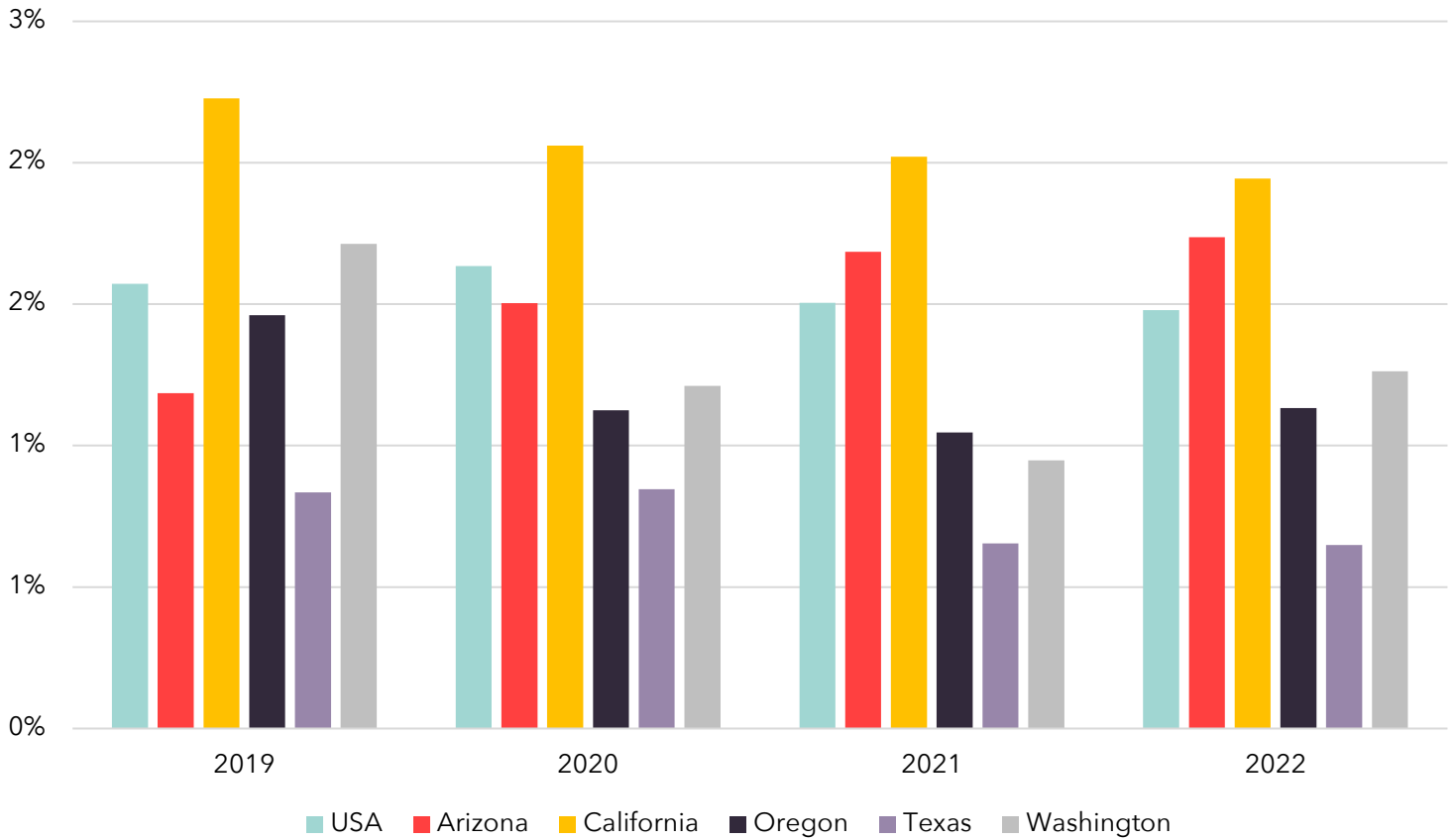
Arizona Trade with Australia



Export Comparisons

The graph below shows exports to Australia as a % of total exports for the US, Arizona, and selected states from 2019-2022.

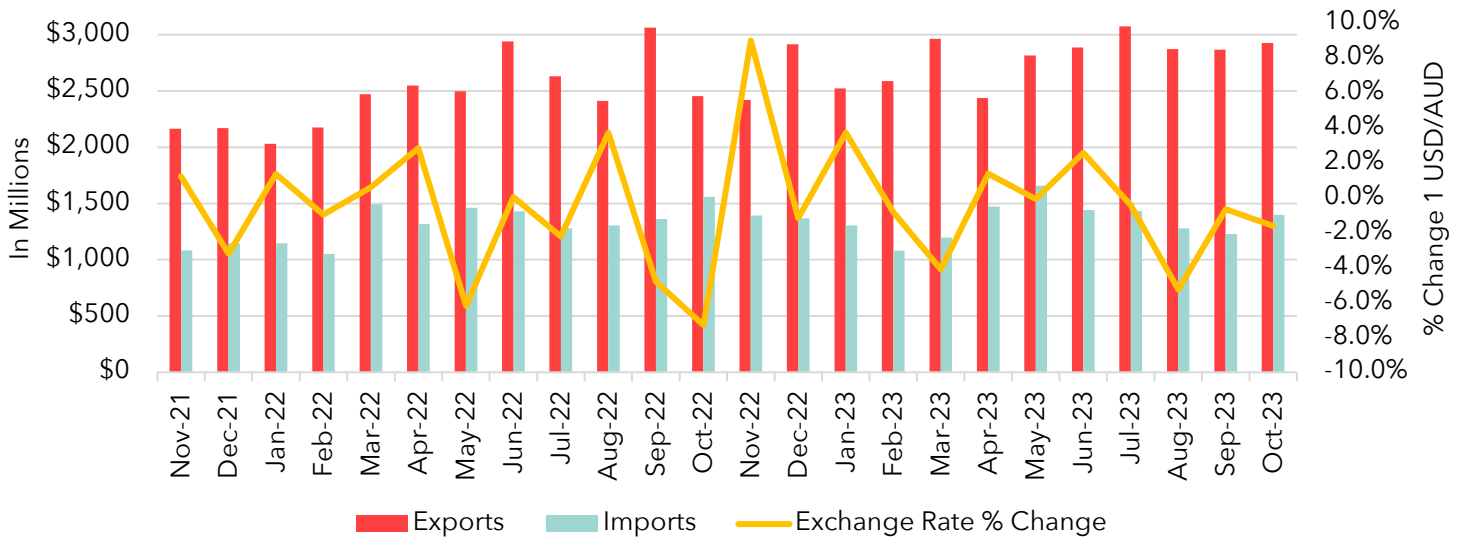
% Exports to Australia



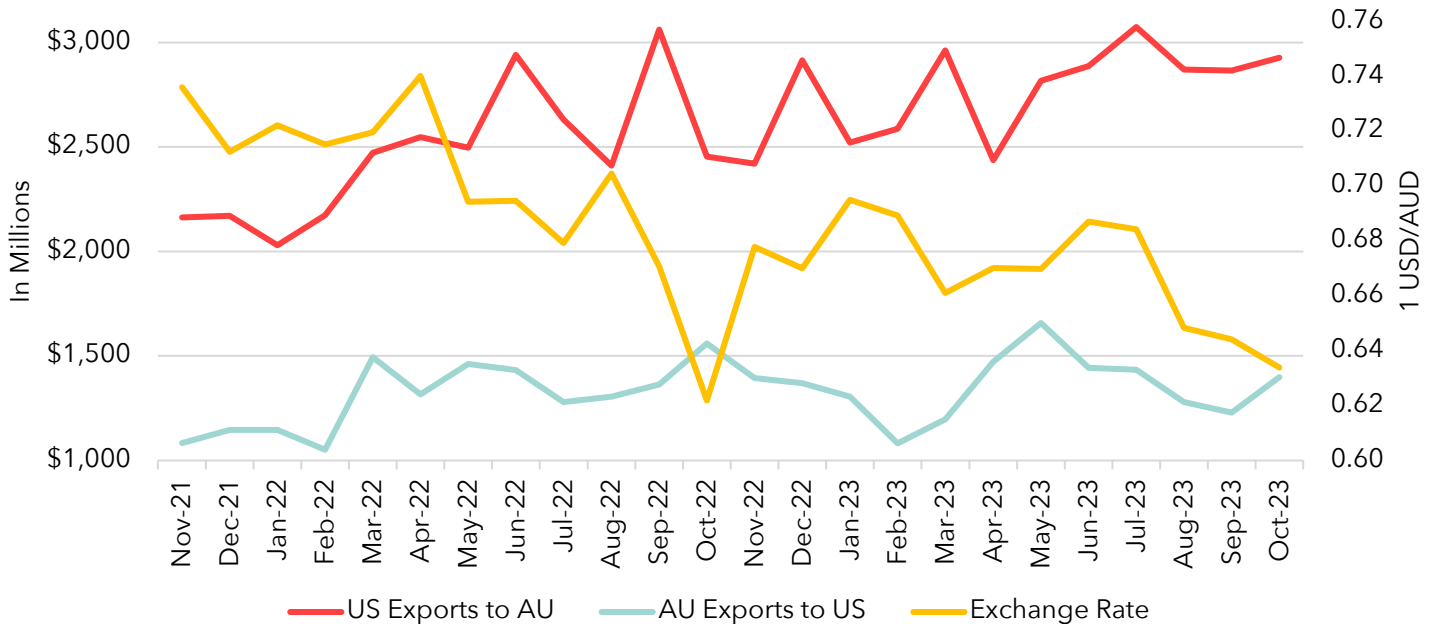
Exchange Rate and Exports

The graphs below show the effect of fluctuations in the USD/AUD exchange rate on trade between Australia and the US. The USD strengthens as the number of Australian Dollars per 1 USD increases. Essentially, the US should increase exports to AU and decrease imports as the USD weakens, since imports become more expensive.

US Trade with Australia



Exports



Sources: US Census Bureau 2022, Board of Governors of the Federal Reserve System 2022

Australian Companies in Arizona

The table below shows Australian-owned companies in Arizona.

Company	Address	City	Industry	Employees
SA Recycling	3640 S. 35th Ave	Phoenix	Materials Recovery Facilities	318
CSL Plasma	4775 S. Butterfield Dr	Pima County	Blood and Organ Banks	299
Orora Packaging Solutions	5120 W. Buckeye Rd	Phoenix	Industrial Design Services	240
Redflex Traffic Systems	5651 W. Talavi Blvd	Glendale	Other Scientific and Technical Consulting Services	160
Boart Longyear Company	7103 W. Augusta Ave	Glendale	Support Activities for Nonmetallic Minerals (except Fuels) Mining	136
Farnsworth Wholesale	3830 E. Wier Ave	Phoenix	Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers	128
The Wildland Trekking Company	4025 E. Huntington Dr	Flagstaff	All Other Amusement and Recreation Industries	117
ALS	3319 W. Earll Dr	Phoenix	Testing Laboratories	113
Boral	1832 S. 51st Ave	Phoenix	Other Chemical and Allied Products Merchant Wholesalers	98
QBE	5670 W. Chandler Blvd	Chandler	Telemarketing Bureaus and Other Contact Centers	75
Ground Probe North America	2470 W. Majestic Park Wy	Tucson	Mining Machinery and Equipment Manufacturing	51
Eos Technologies	2500 N. Tucson Bl	Tucson	Marketing Research and Public Opinion Polling	49
Seeley International Americas	1002 S. 56th Ave	Phoenix	Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers	30
UAT Housing	2627 W. Baseline Rd	Tempe	Lessors of Residential Buildings and Dwellings	28
Fortiline	4863 E. Ingram St	Mesa	Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers	25

Australian Companies in Arizona (Cont.)

The table below shows Australian-owned companies in Arizona.

Company	Address	City	Industry	Employees
Arizona Lithium	615 W. Elliot Road	Tempe	Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	24
Sunrise Medical Center	18731 N. Reems Rd	Surprise	Freestanding Ambulatory Surgical and Emergency Centers	22
GHD	7560 N. La Cholla Blvd	Pima County	Engineering Services	22
Cardno	19621 N. 23rd Dr	Phoenix	Environmental Consulting Services	21
ReceptionHQ	2600 N. Central Ave	Phoenix	Telephone Answering Services	20
Morsco	3147 W. Lewis Ave	Phoenix	Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers	17
Mr. Beer	3366 N. Dodge Blvd	Pima County	Hobby, Toy, and Game Stores	17
Convair Cooler Corporation	1002 S. 56th Ave	Phoenix	Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers	16
South32	2210 E. Fort Lowell Rd	Tucson	Business Associations	15
Aurora Diagnostics	9060 E. Via Linda	Scottsdale	Medical Laboratories	14
Barbeques Galore	21001 N. Tatum Blvd	Phoenix	Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers	13
Seeing Machines	6875 N. Oracle Rd	Pima County	Computer Systems Design Services	9
BDS Steel Detailers	2151 E. Broadway Rd	Tempe	Metal Service Centers and Other Metal Merchant Wholesalers	9
Prime Turbines	3130 N. Oakland	Mesa	Aircraft Manufacturing	8
Mobile Hose of Arizona	5002 S. 40th St	Phoenix	Industrial Machinery and Equipment Merchant Wholesalers	7

Australian Companies in Arizona (Cont.)

The table below shows Australian-owned companies in Arizona.

Company	Address	City	Industry	Employees
Lorna Jane	15220 N. Scottsdale Rd	Phoenix	Women's Clothing Stores	5
Corporate Traveler	111 W. Monroe St	Phoenix	Travel Agencies	5
Cotton On	3111 W. Chandler Blvd	Chandler	Family Clothing Stores	4
Bioscreen Testing Services	3305 N. 2nd St	Phoenix	All Other Professional, Scientific, and Technical Services	3
Pro Cloud SaaS	17105 Wildcat Dr	Maricopa County	Custom Computer Programming Services	2
Lightlab International	24825 N. 16th Ave	Phoenix	Testing Laboratories	2
CHEP	407 S. 107th Ave	Tolleson	Process, Physical Distribution, and Logistics Consulting Services	1
Total	-	-	-	2,123

Industry Analysis

The table below shows industry statistics for the top 20 Australian industries in Greater Phoenix.

Industry	Employment	2022 LQ	Competitive Effect	2022 GRP
Materials Recovery Facilities	168	0.53	71	\$22,666,026
Other Scientific and Technical Consulting Services	160	0.62	349	\$380,295,518
Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers	146	1.33	453	\$419,725,411
Industrial Design Services	142	0.58	73	\$27,553,873
Support Activities for Nonmetallic Minerals (except Fuels) Mining	136	2.24	-34	\$20,187,970
Blood and Organ Banks	114	1.90	590	\$177,275,718
Industrial and Personal Service Paper Merchant Wholesalers	98	0.35	-62	\$105,726,687
Other Chemical and Allied Products Merchant Wholesalers	94	1.06	506	\$568,175,466
Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers	63	1.37	134	\$333,583,793
Telemarketing Bureaus and Other Contact Centers	60	2.18	-1,914	\$911,730,512
Testing Laboratories	42	0.76	-310	\$212,584,278
Lessors of Residential Buildings and Dwellings	28	0.84	1,594	\$1,496,584,362
Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	24	0.27	806	\$477,124,493
Freestanding Ambulatory Surgical and Emergency Centers	22	1.82	131	\$582,050,297
Telephone Answering Services	20	2.74	487	\$100,641,155

Industry Analysis (Cont.)

The table below shows industry statistics for the top 20 Australian industries in Greater Phoenix.

Industry	Employment	2022 LQ	Competitive Effect	2022 GRP
Elementary and Secondary Schools	15	1.65	3,261	\$1,318,960,245
Medical Laboratories	14	2.01	698	\$940,221,553
Industrial Machinery and Equipment Merchant Wholesalers	13	0.88	1,162	\$1,014,072,632
Environmental Consulting Services	11	0.79	157	\$159,289,442
Engineering Services	10	0.96	2095	\$2,408,238,291
Metal Service Centers and Other Metal Merchant Wholesalers	9	0.83	385	\$439,499,127
Clothing and Clothing Accessories Retailers	9	1.00	1,663	\$931,442,806
Aircraft Manufacturing	8	1.40	381	\$1,345,376,829
Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers	7	1.71	-67	\$226,388,743
Travel Agencies	5	1.53	-449	\$243,085,045
All Other Professional, Scientific, and Technical Services	3	0.64	-172	\$1,218,912,171
Custom Computer Programming Services	2	0.76	-1,472	\$2,360,634,983
Process, Physical Distribution, and Logistics Consulting Services	1	0.48	25	\$163,887,049
Total	1,424	-	-	-

Greater Phoenix Greater Together