



Poland Trade & Investment Profile

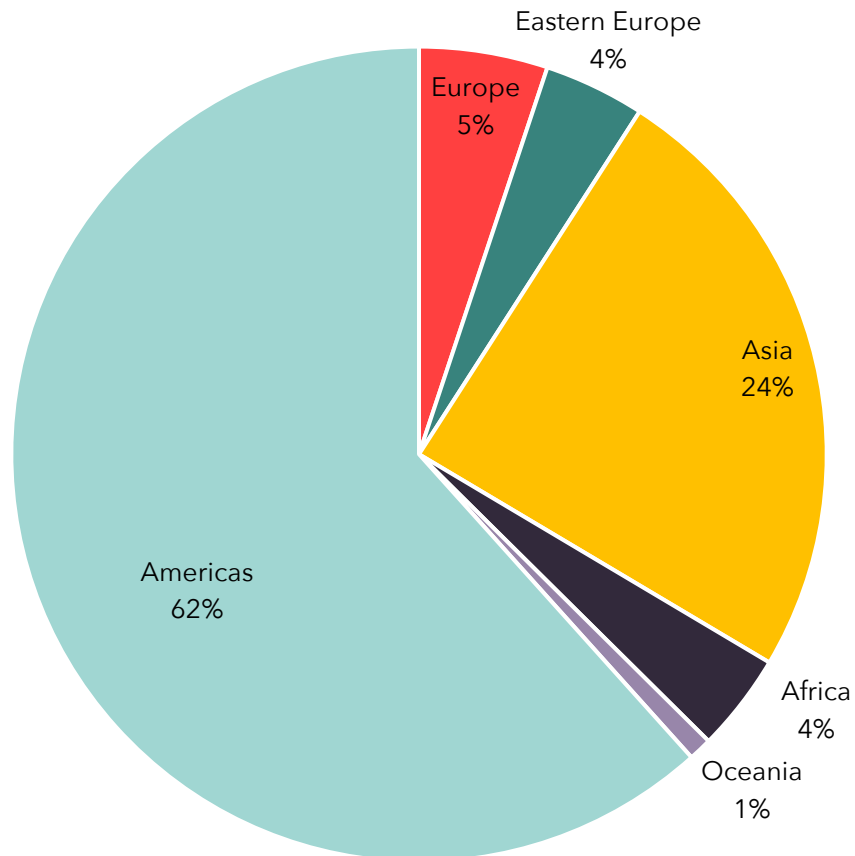
MAY 2021

Polish Population in Arizona

The table below illustrates the number of people born in Poland that currently reside in Arizona and the United States.

Population	Arizona	United States
Total Foreign Born	976,301	44,932,901
Polish Born	5,120	404,107
% of Total Foreign Born	0.5%	0.9%

Place of Birth of Foreign-Born Population in Greater Phoenix



Top Exports

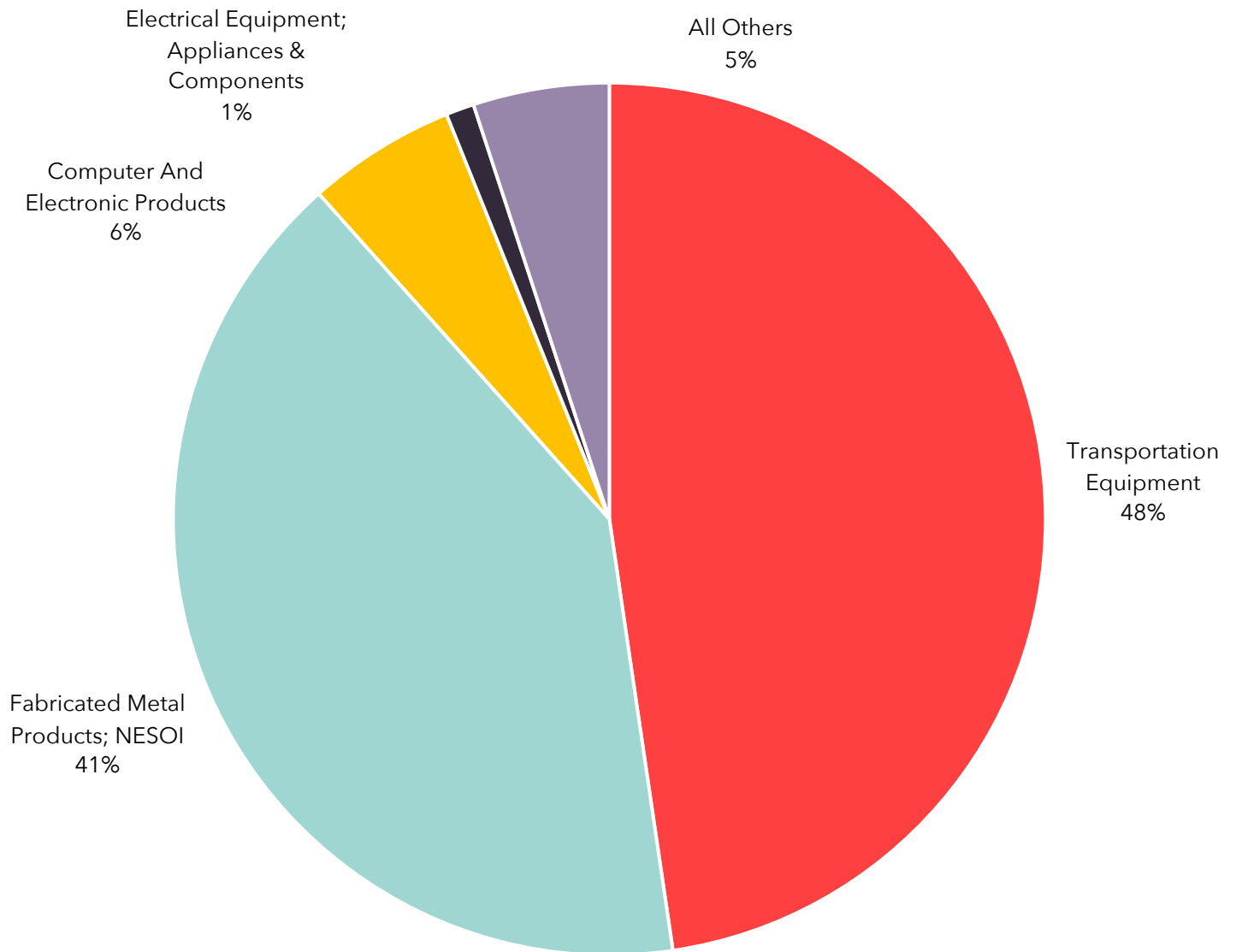
The table below shows the top exports by value in 2020 from Arizona to Poland.

AZ Exports	2016	2020	Percent Change
Transportation Equipment	\$14,036,858	\$51,408,526	266.2%
Fabricated Metal Products; NESOI	\$3,346,218	\$43,918,938	1212.5%
Computer And Electronic Products	\$4,120,434	\$5,944,612	44.3%
Electrical Equipment; Appliances & Components	\$875,317	\$1,127,064	28.8%
Machinery; Except Electrical	\$1,129,753	\$1,101,834	-2.5%
Miscellaneous Manufactured Commodities	\$153,831	\$963,893	526.6%
Chemicals	\$1,294,773	\$712,302	-45.0%
Minerals & Ores	\$0	\$533,282	N/A
Plastics & Rubber Products	\$127,322	\$527,426	314.2%
Special Classification Provisions; NESOI	\$481,725	\$392,820	-18.5%
All Others	\$593,049	\$603,833	1.8%
Total	\$26,752,329	\$107,838,363	303.1%

Top Exports

The graph below shows the top exports by value in 2020 from Arizona to Poland.

Top Exports by Value, 2020



Top Growing Exports

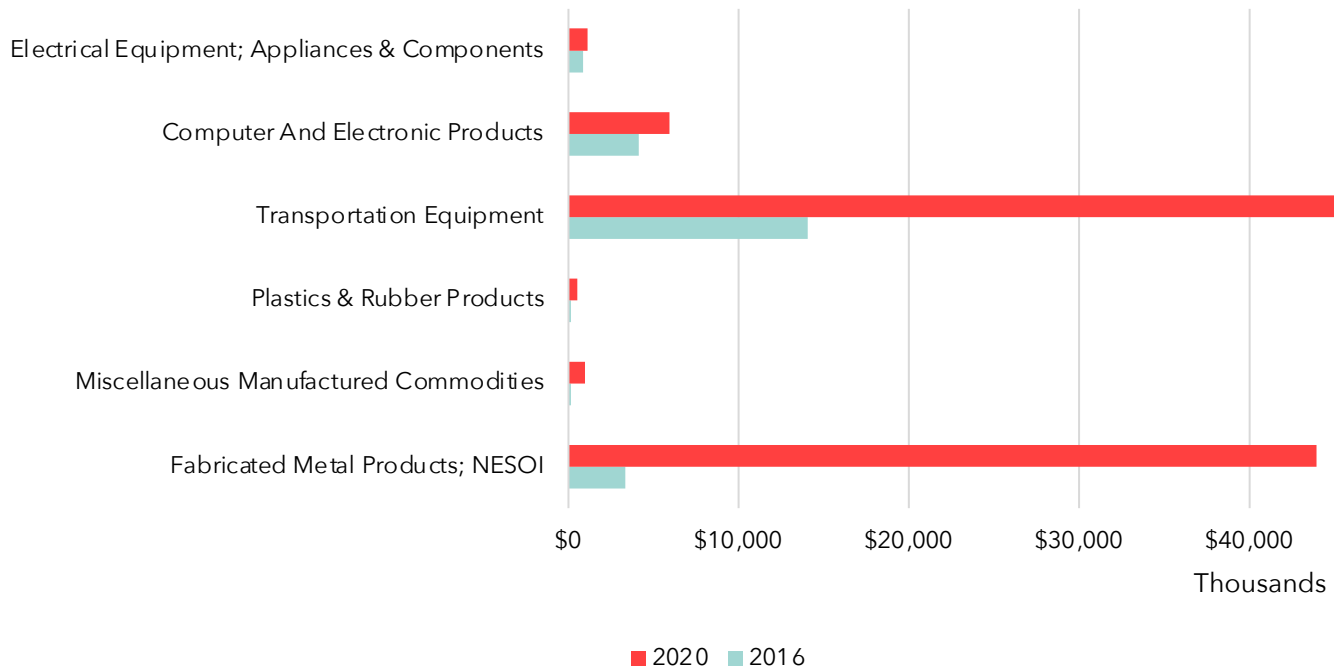
The table below shows the top growing exports by percent change from 2016 to 2020 from Arizona to Poland.

Exports	2016	2020	Percent Change
Fabricated Metal Products; NESOI	\$3,346,218	\$43,918,938	1212.5%
Miscellaneous Manufactured Commodities	\$153,831	\$963,893	526.6%
Nonmetallic Mineral Products	\$22,411	\$100,462	348.3%
Plastics & Rubber Products	\$127,322	\$527,426	314.2%
Transportation Equipment	\$14,036,858	\$51,408,526	266.2%
Used Or Second-Hand Merchandise	\$81,281	\$145,444	78.9%
Computer And Electronic Products	\$4,120,434	\$5,944,612	44.3%
Electrical Equipment; Appliances & Components	\$875,317	\$1,127,064	28.8%
Paper	\$84,704	\$105,137	24.1%
Printed Matter And Related Products; NESOI	\$41,769	\$50,277	20.4%
Total	\$22,890,145	\$104,291,779	355.6%

Top Growing Exports: Goods

The graph below shows the top growing exports by percent change in terms of total value from 2016 to 2020 from Arizona to Poland.

Growing Exports from Arizona to Poland

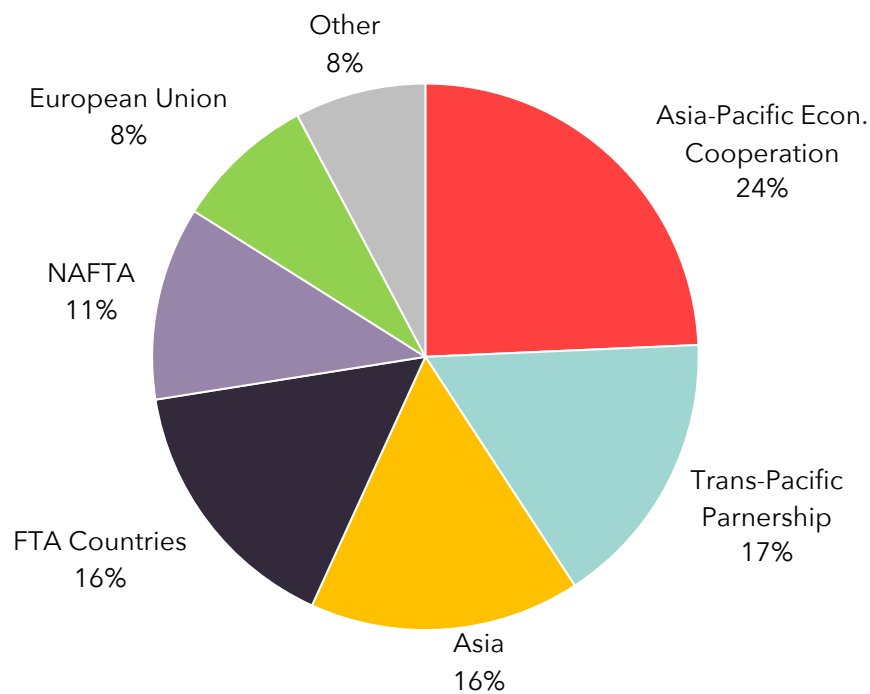


Greater Phoenix Exports

The table and graph below illustrate Greater Phoenix export data.

Exports	2019
Computer and Electronic Product Manufacturing	\$4,369,522,009
Transportation Equipment Manufacturing	\$3,328,853,312
Machinery Manufacturing	\$1,217,478,183
Electrical Equipment, Appliance, and Component Manufacturing	\$1,053,040,047
All Other	\$5,167,739,598
Total	\$15,136,633,149

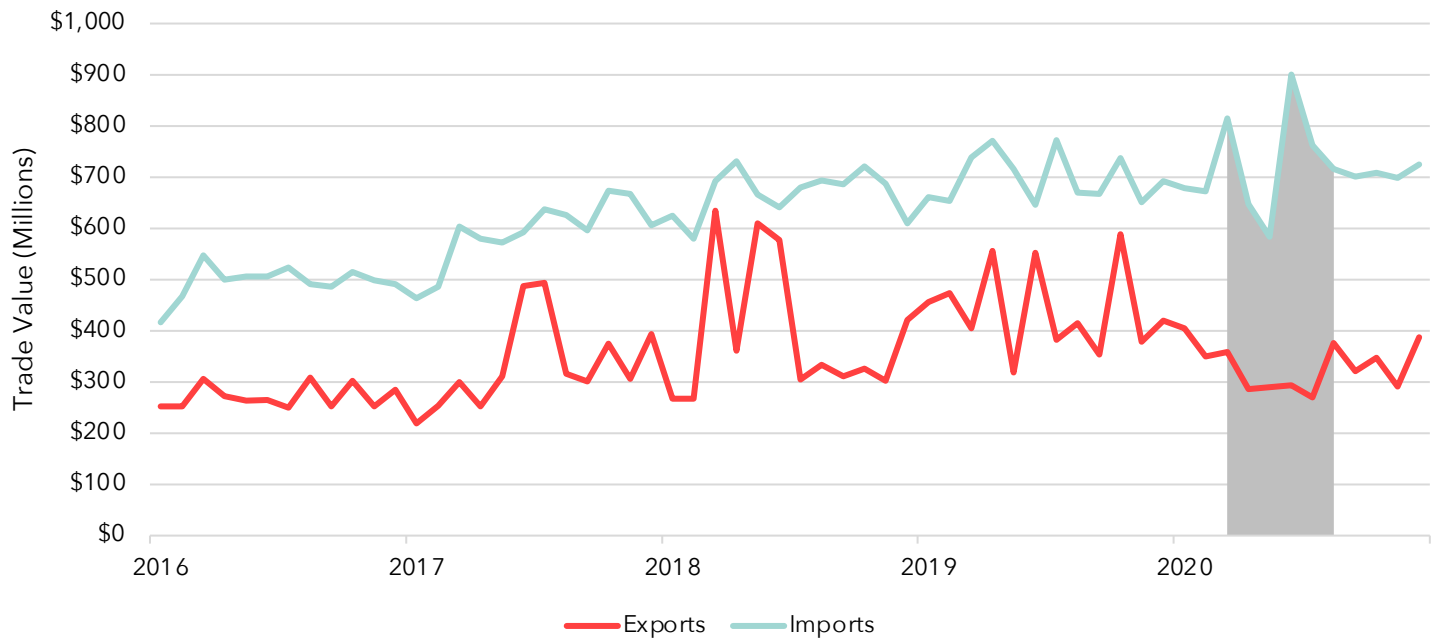
Top Trade Destinations



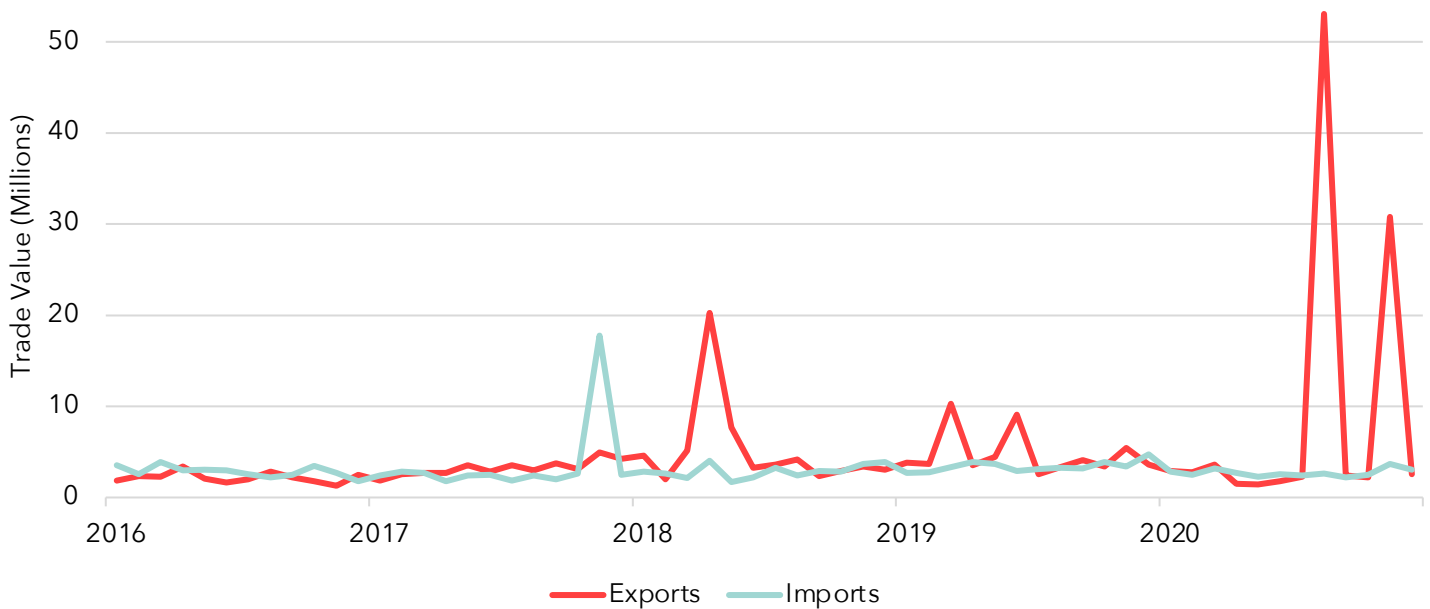
Trade Rank

In 2020 Poland ranked as the 38th largest exporter and 35th largest importer to the US.

US Trade with Poland

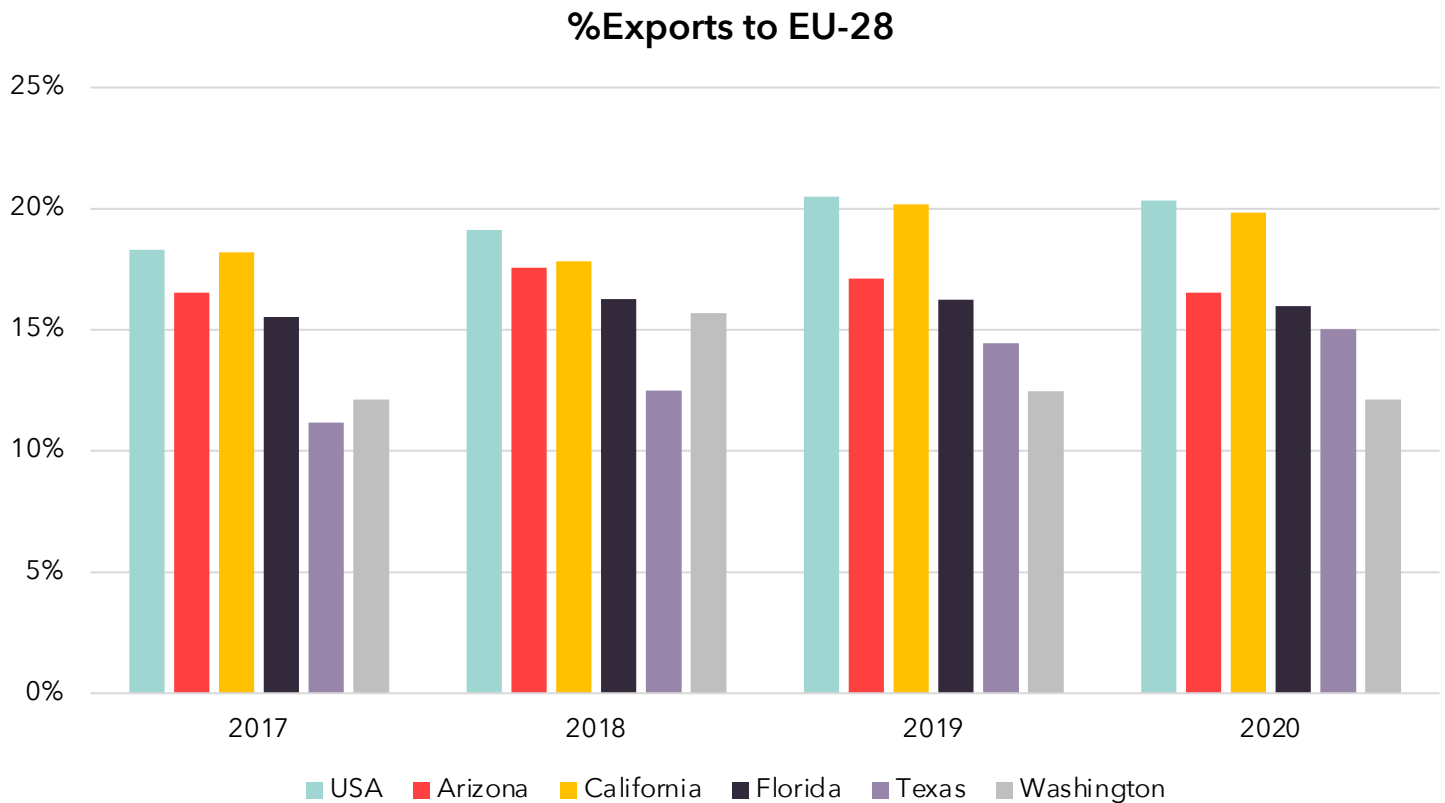


Arizona Trade with Poland



Export Comparisons

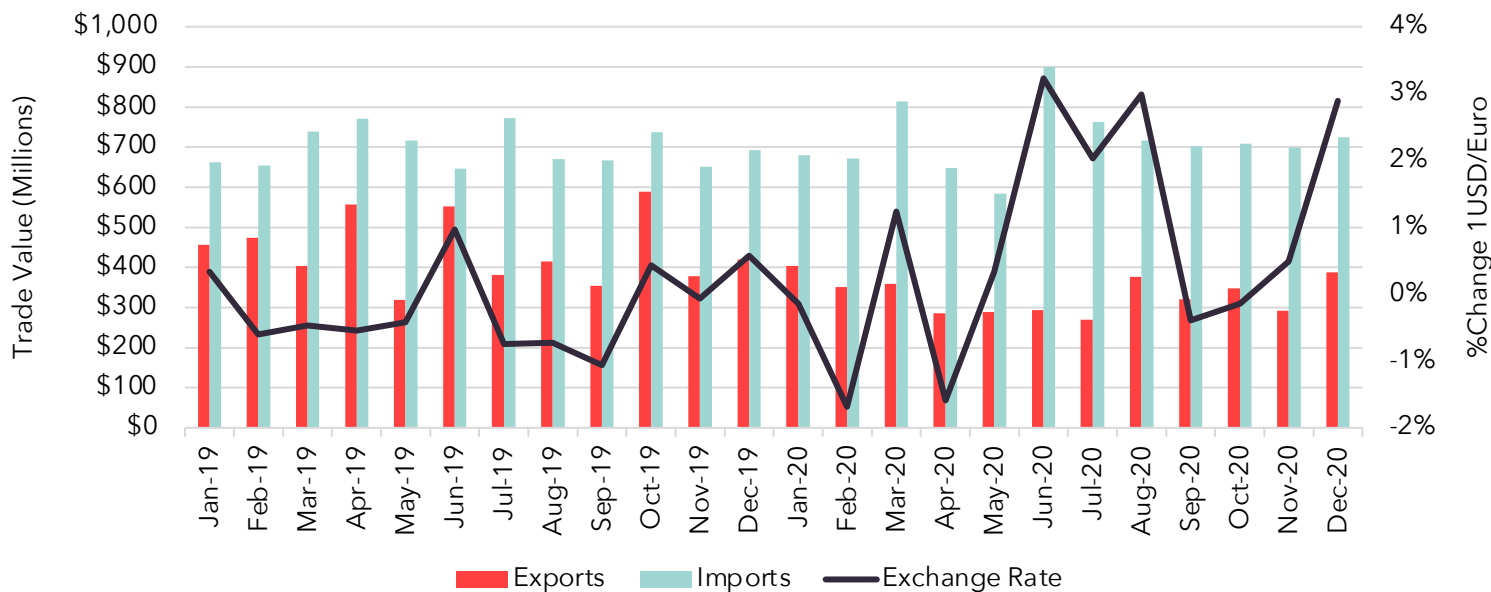
The graph below shows exports to EU-28 as a % of total exports for the US, Arizona, and selected states from 2017-2020.



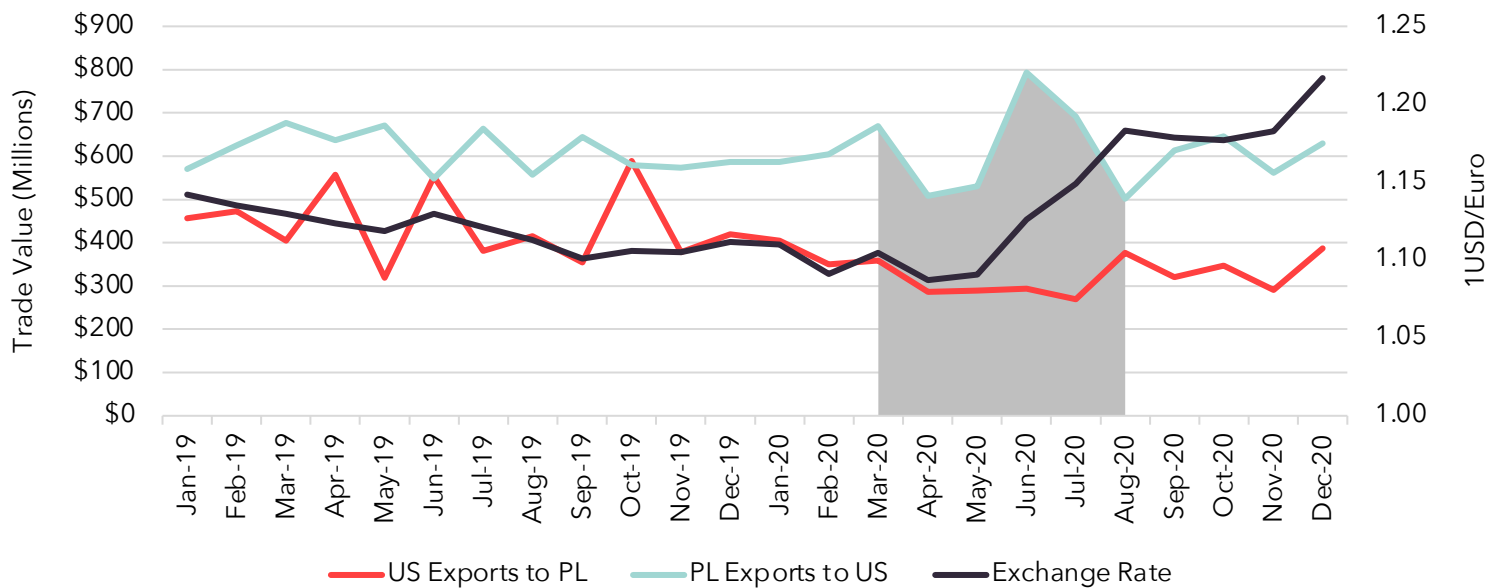
Exchange Rate and Exports

The graphs below show the effect of fluctuations in the USD/Euro exchange rate on trade between Poland and the US. The USD strengthens as the number of Euros per 1 USD increases. Essentially, the US decreases exports to PL and favors imports as the USD strengthens, since exports from the US become more expensive (demonstrated in Summer 2020).

US Trade with Poland



Exports



Sources: International Trade Association State Exports 2020, UN Comtrade Database 2020, Board of Governors of the Federal Reserve System 2020

Company List

The table below lists Polish companies by employment in Arizona.

Company	Employment	Address	City	Industry
Carlota Copper	160	2624 Forest Service Rd 287	Miami	Copper, Nickel, Lead, and Zinc Mining
Rimsa Plus	25	3420 E Shea Blvd Ste 200	Phoenix	Engineering Services
Total	185	-	-	-

Industry Analysis

The table below shows industry statistics for Polish industries in Greater Phoenix.

Industry	Employment	2020 LO	Competitive Effect	2020 GRP
Copper, Nickel, Lead, and Zinc Mining	2,162	8.75	-503	\$1,279,848,780
Engineering Services	13,497	0.91	625	\$1,908,781,951
Total	15,659	-	-	-

Greater Phoenix Greater Together

People. Place. Technology.